

Springfield Land Clearance for Redevelopment Authority

Tuesday, June 4, 2019 - 4:00 p.m.

Conference Room 2-West, Busch Municipal Building

1. Call To Order

2. Roll Call

3. Approval Of Minutes

3.1. Minutes - April 2, 2019

Documents:

[MINUTES LCRA APRIL 2 2019.PDF](#)

4. New Business

4.1. Request For Real Property Tax Abatement For Redevelopment Project Located Inside The Downtown Redevelopment Area At 260 E. McDaniel Street, MBH2, LLC, Applicant. Resolution No. 2019-3260

Documents:

[HOTEL VANDIVORT ADDITION LCRA ABATEMENT APPLICATION.PDF](#)

5. Other Business

6. Adjourn

Springfield Land Clearance for Redevelopment Authority

Tuesday, April 2, 2019 at 4:00 PM

Conference Room 2-West, Busch Municipal Building

Minutes

1. Call to Order

2. Roll Call

Present: Allen Grymes, Steve Jackson, Nancy Herchenroeder

Absent: Ryan Cosby, Sarah Kerner and Dan Scott

Others Present: Nick Irmen and Joel Thomas

Staff: Matt Schaefer, Bill Weaver, Judy White, and Tom Rykowski

3. Approval of Minutes

a. Minutes - December 4, 2018

Nancy Herchenroeder made a motion to approve the December 4, 2018 Minutes. Allen Grymes seconded the motion. Motion was approved (3-0)

4. New Business

a. Request for Real Property Tax Abatement for Redevelopment Project located inside the Talmage Redevelopment Area at 1435 W. Talmage; Greenway Capital, LLC, Applicant. Resolution No. 2019-3259

Allen Grymes made a motion to approve the application for Real Property Tax Abatement for the Redevelopment Project. Nancy Herchenroeder seconded the motion. Motion was approved (3-0)

5. Other Business

a. 2018 LCRA Annual Report

Matt Schaefer, City Staff gave an overview of the 2018 LCRA Annual Report.

b. Memo - Workable Program Annual Reporting 2018

Memo was distributed to Commission showing an overview of the Workable Program for Calendar Year 2018

APPLICATION
FOR
PROPERTY TAX ABATEMENT

Property Address: 260 E. McDaniel, Springfield, Missouri
65806

Developer: MBH2, LLC

Date Submitted: May __, 2019

1. Scope of the Project

This project (the "**Project**") involves the new construction of a four-story building at 260 E. McDaniel in Downtown Springfield. It will act as an expansion and addition to Hotel Vandivort, which is located just to the Southeast across Robberson Avenue. The addition will add an additional 48 guest rooms, 2 offices, a conference room, workout facilities, lobby, and a 5,000 sq. ft. rooftop food and beverage outlet. The property will operate as a part of Hotel Vandivort in all capacities. This development gives the plot of land it's highest and best use, which was formerly a parking lot. It will be of high quality and fit into the landscape of downtown architecture, using decorative red brick and Phenix marble on the exterior. The Project will provide on-site parking and will utilize outdoor lighting as needed with the intent to create a safe environment for the patrons, clients, and employees. Upon completion, the Developer will operate the addition as part of Hotel Vandivort and lease rooms to guests while also providing access to the general public for its rooftop bar.

2. Relationship of the Project to Redevelopment Plan

The Project will conform to the redevelopment plan for the Downtown Redevelopment Area (the "**Redevelopment Plan**" or "**Plan**") as approved by the City of Springfield under Council Bill No. 86-171, Resolution No. 7309 on April 14, 1986. The City Council declared the downtown area as blighted and appropriate for redevelopment on April 29, 1985 by Resolution No. 7185 in conjunction with the Redevelopment Plan. The Redevelopment Plan has been subsequently amended and/or reaffirmed by Resolution No. 3036 on April 3, 1990; Resolution No. 7821 Council Bill 90-328; and Resolution No. 7821 on September 10, 1990. The Project will be constructed in the Downtown Redevelopment Area which encompasses an area generally contained by W. Phelps St. on the north, South Kimbrough Avenue becoming North Benton Avenue on the east, Elm Street and Walnut Street to the south and Grant Avenue to the west is located in the City of Springfield, Missouri. See attached Exhibit F for a map reference of the Redevelopment Area and Project Area. A legal description of the Redevelopment Area is also included for reference. The Project will be located generally south of East McDaniel Street, west of South Robberson Avenue, north of East Walnut Street, and east of South Avenue. More specifically, the Project comprises the southwest corner of the intersection of East McDaniel Street and South Robberson Avenue.

The Redevelopment Plan goal is "the revitalization of the Central Business District...by the removal of currently existing blighted influences and the encouragement of redevelopment within the Project Area." This included the "renovation of physically deteriorated structures." The Hotel Vandivort has accomplished this goal by creating a highly attractive and successful boutique hotel location and is seeking to expand that success and continue to improve the Redevelopment Area by incorporating additional undeveloped parcels.

Use: The Property is currently zoned commercial. The building will serve as an expansion on Hotel Vandivort, which is located just to the Southeast across Robberson

Avenue. It will add an additional 48 guest rooms, 2 offices, conference room, workout facilities, lobby, and a 5,000 sq. ft. rooftop food and beverage outlet. This use is a permitted use under the Redevelopment Plan. Consistent with the Redevelopment Plan, the use of the property as commercial complies with the "C-3" General Commercial District uses as one of the desired and permitted uses in the Downtown Redevelopment Area.

Design Guidelines: The Redevelopment Plan sets forth no specific design guidelines but according to the explanation of the City Council when repealing the Urban renewal Plan for the Center City Urban Renewal Area and replacing with the Redevelopment Plan for the Downtown Project Area it described the Redevelopment Plan as "essentially a general statement of public policy concerning private redevelopment activities..." and the Redevelopment Plan "would regulate development pursuant and subject to the existing requirements of all applicable ordinances of the City of Springfield."

The Project conforms with all City ordinances and is in receipt and compliance with all building permits and inspections. The Project location is appropriately zoned and no right of way adjustments or eminent domain was or is applicable.

While the Project has no specific design guidelines to conform with the Project shall utilize good quality construction materials to enhance the aesthetic appeal and functional life of the buildings. The Project's design shall complement the Redevelopment Area by continuing with the aesthetic design of the existing Hotel Vandivort. The level of architectural finish shall be consistently patterned throughout the Project utilizing the appearance of red brick and Penix marble facades, consistent color scheme (vertical and horizontal), matching windows, building articulation through the use of windows, balconies, planned recesses, and lighting fixtures and consistent building height and depth (including articulated areas. See Exhibit B Site Plan and Exhibit C Project Renderings.

3. Site Layout/Elevations/Floor Plans

Please see Exhibit B attached to this application.

4. Project Rendering

Please see Exhibit C attached to this application.

5. Developer Information

- a. Identification of developer including all owners, partners and officers.
 - i. Development Entity: **MBH2, LLC**
 - 1) William "Billy" H. McQueary: Co-Owner, Partner (50%)

2) John P. McQueary: Co-Owner, Partner (50%)

- b. **Summary of developer's experience and qualifications.** Billy & John are the developers that created Hotel Vandivort in downtown Springfield. It was the result of a historic renovation of a 109 year old Masonic Temple and presented many unique challenges such as historic compliance, construction in a dense urban environment and the general issues that go along with a renovation project. Despite these challenges, the hotel opened in 2015 and has become an active cultural hub for the downtown community, and was presented with the national award of "Boutique Hotel of the Year" in 2016 by the Boutique & Lifestyle Leaders Association, an international association representing luxury independent boutique lodging and lifestyle industries.
- c. **Proof of developer's financial capability (financial statements, profit/loss statements, etc.)** - *This information was provided to City staff for review and determination of adequacy when making recommendation to the LCRA committee in evaluating the application.*

6. Development Plan

- a. **Legal Description** - Please see Exhibit A attached to this application.
- b. **Description** – See above narrative and all related Exhibits.
- c. **Project Stages and Timing:**
 - i. 2017-April 2018 Planning and research
 - ii. April 2018 Construction commenced
 - iii. June 2019 Complete construction
 - iv. July 2019 Opening
- d. **Documentation of Construction Costs** – Please see Exhibit D attached to this application.
- e. **Source, nature and terms of all required project financing-** Please see Exhibit E attached to this application for supporting documentation.
 - i. The total project cost is estimated at \$12.5M.
 - 1. Central Bank of the Ozarks will be contributing approximately \$5,100,000 via traditional construction loan. Floating interest rate based on Prime -1.1% on a 25 year amortization schedule. See Exhibit E for Term Letter.
 - 2. Approximately \$7,400,000 will be provided from Owner equity via a joint owned securities based lending account, serving as a line of credit.

The amortization of the debt of this Project on the Pro Formas represents the required repayment of Central Bank of the Ozarks monthly based on their terms

provided. Those are a loan of up to \$5,172,500 at a rate of Prime minus 1.1% floating for a term of five (5) years. Owner anticipates using approximately \$5,100,000 of this available amount. The first year of repayment will be interest only payments with the principal balance remaining after the first year to be amortized over twenty (20) years. The Owner is not required to make monthly payments on the securities based line of credit but is willing to delay recoupment of its equity investment made against their securities account until the Project cash flow supports such a repayment. The Owner is essentially subsidizing the debt service of their equity investment.

f. **Plans and Specs** - Please see Exhibits B and C attached to this application.

7. Documentation of Abatement Requested

The Project is located in the Downtown redevelopment Area and qualifies for a ten (10) year abatement of one hundred percent (100%). While the Improvements will be abated from taxes for ten (10) years, at the end of that period, the value of the Improvements coupled with the existing land valuation will see a projected annual tax revenue of \$247,697 at the end of Year 10 which is an increase of \$245,210 annually. The cumulative projected total of tax revenue over the prior ten years from the property is estimated at \$25,376 if it is not developed. The benefit of providing the abatement to the Project in allowing it to be developed from a tax basis is unquestionable and provides a return to the tax jurisdictions that is exponentially beneficial.

- a. **Two project pro formas each with ten year projections reflecting the effects of no tax abatement and the requested level of abatement** - See attached Exhibit G.
 - i. **All project gross income (rental estimates should be supported by local market data)** – Projected gross income supported by actual figures of the existing Hotel Vandivort and consideration of similar hotels.
 - ii. **Occupancy analysis to determine appropriate vacancy rate** – Occupancy based upon the actual figures of the existing Hotel Vandivort and similar hotels.
 - iii. **Estimate of effective gross income** – Included in pro formas.
 - iv. **Itemized operating expense analysis** - Included in pro formas.
 - v. **Projected net income** - Included in pro formas.

- vi. **Debt service impact, cash flow and investor rate of return analyses (IRR and cash-on-cash returns, etc.)** - Included in pro formas.

Exhibit A

Legal Description

260 E. McDaniel, Springfield, Missouri 65806

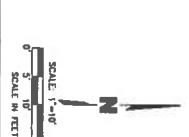
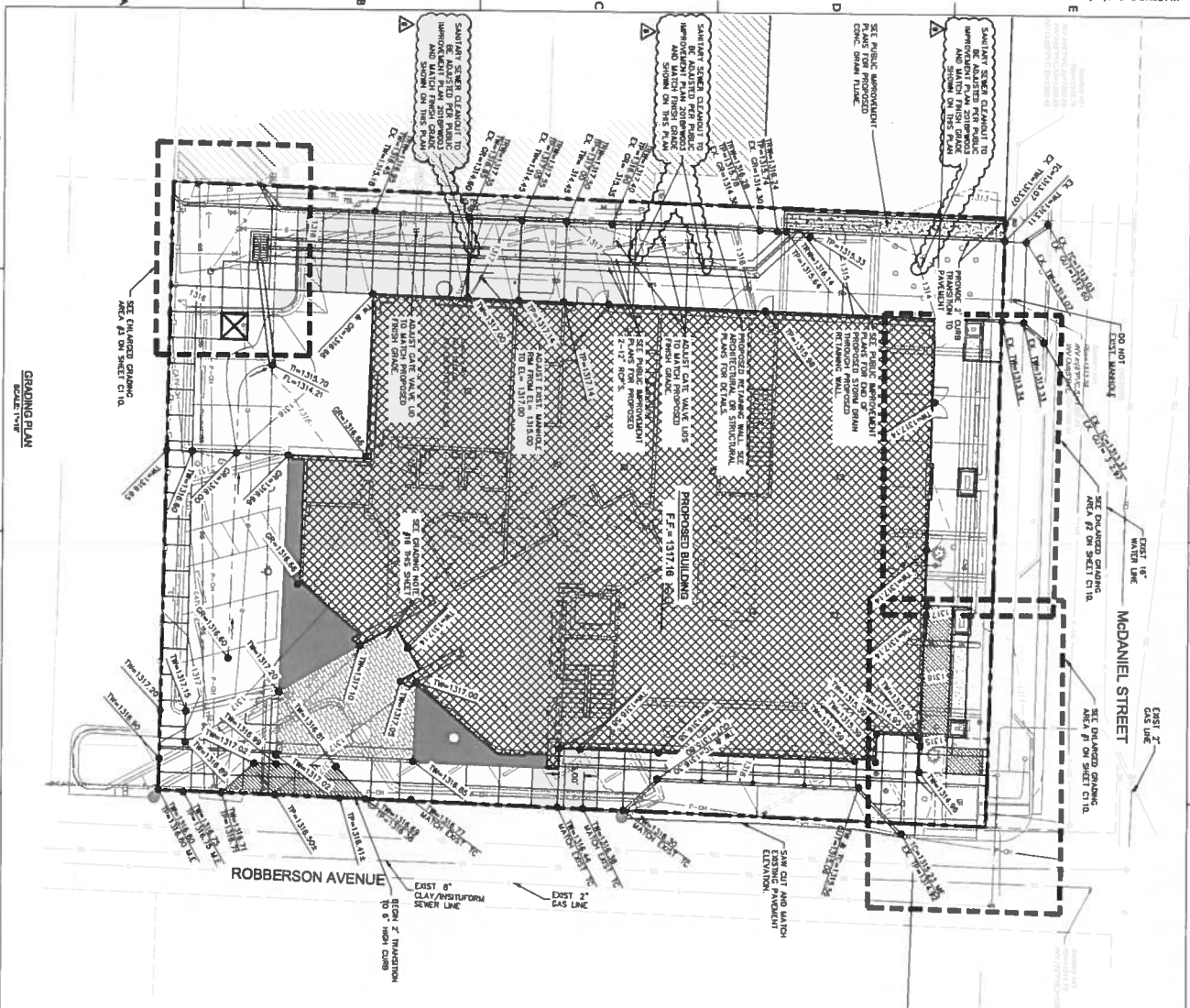
ALL OF LOT FORTY-THREE (43), IN BLOCK FOURTEEN (14), IN ORIGINAL PLAT OF SPRINGFIELD, GREENE COUNTY, MISSOURI, EXCEPT THAT PART OF THE NORTH SIDE TAKEN, DEEDED OR USED FOR ROAD OR HIGHWAY PURPOSES.

Exhibit B

Site Layout

Floor Plans

[attached]



NOTE:
TRAFFIC CONTROL PLAN TO BE SUBMITTED AT A LATER DATE. CONTRACTOR IS SELECTED AND LATER DATE. CONTRACTOR IS SELECTED AND LATER DATE. CONTRACTOR IS SELECTED AND LATER DATE.

LEGEND:

- 1. ALL ELEVATIONS ARE TO NORTH AMERICAN VERTICAL DATUM (N.A.V.D. 1988).
- 2. STRENGTHS ARE TO BE STOOD/PAID ON-SITE AS DIRECTED BY THE ENGINEER FOLLOWING THE COMPLETION OF THE GRADING. THIS SHALL BE USED AS THE LATTER, ON ALL PROJECTS. THE CONTRACTOR SHALL BE RESPONSIBLE FOR THE PROTECTION OF EXISTING UTILITIES AND STRUCTURES. THE CONTRACTOR SHALL BE RESPONSIBLE FOR THE PROTECTION OF EXISTING UTILITIES AND STRUCTURES. THE CONTRACTOR SHALL BE RESPONSIBLE FOR THE PROTECTION OF EXISTING UTILITIES AND STRUCTURES.
- 3. ALL EXISTING UTILITIES SHALL BE REMOVED FROM WITHIN THE LIMITS OF THE GRADING AREA. THE CONTRACTOR SHALL BE RESPONSIBLE FOR THE REMOVAL OF EXISTING UTILITIES AND STRUCTURES. THE CONTRACTOR SHALL BE RESPONSIBLE FOR THE REMOVAL OF EXISTING UTILITIES AND STRUCTURES. THE CONTRACTOR SHALL BE RESPONSIBLE FOR THE REMOVAL OF EXISTING UTILITIES AND STRUCTURES.
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OLSSON ASSOCIATES
Civil Engineering
1000 West 10th Street, Suite 100
Des Moines, IA 50319
Phone: 515.281.1000
Fax: 515.281.1001
www.olsonassociates.com

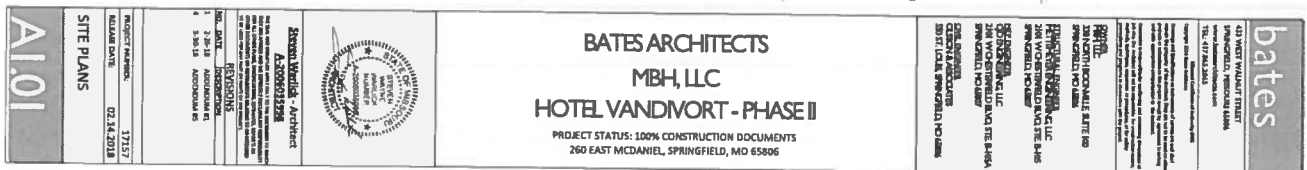
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GRADING PLAN
17537
02/14/2018

BATES ARCHITECTS
MBH, LLC
HOTEL VANDIVORT - PHASE II
PROJECT STATUS: 50% CD
250 EAST MCDANIEL, SPRINGFIELD, MO 65806

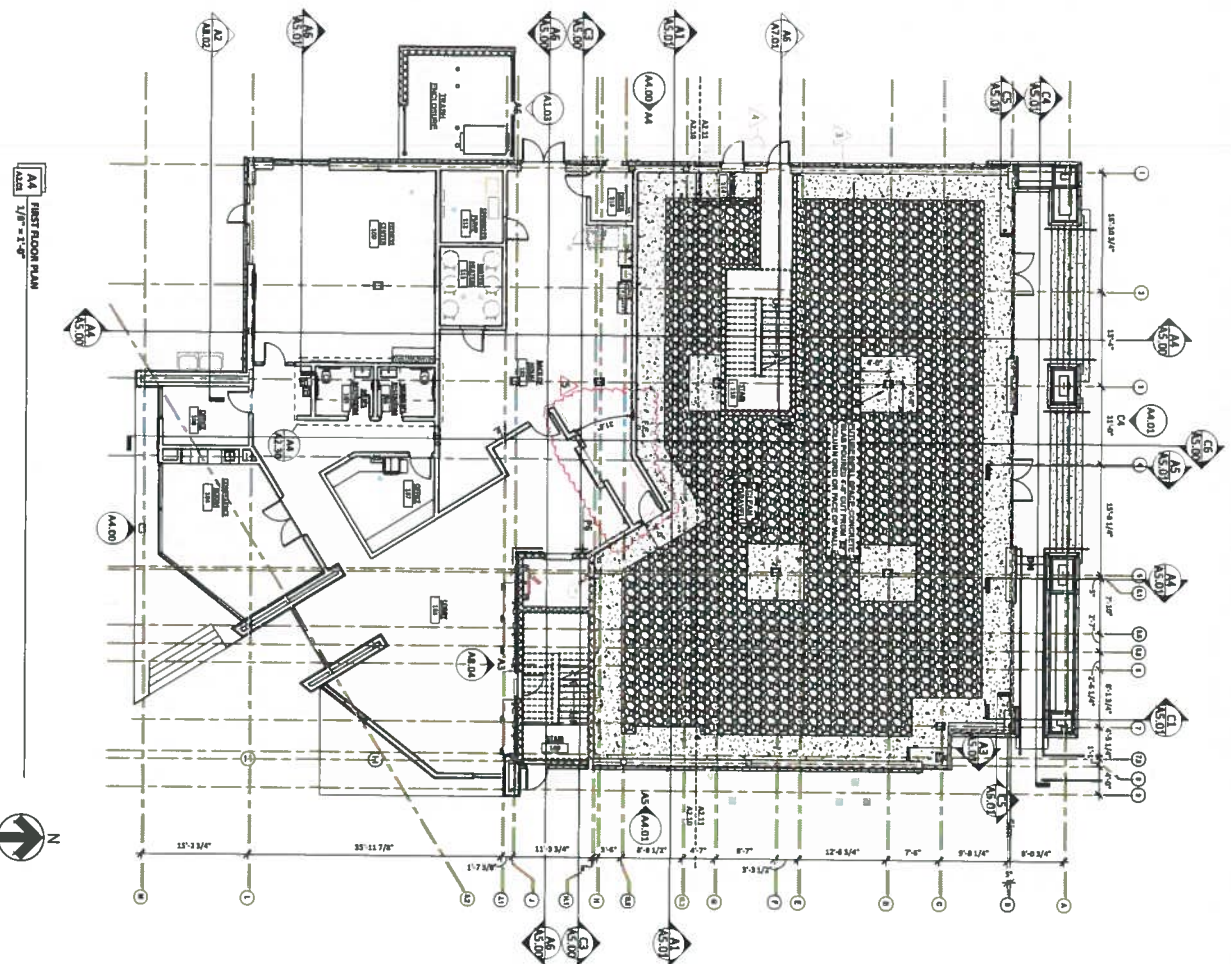
bates
425 WEST WALKER STREET
SPRINGFIELD, MO 65806
TEL: 417.862.5442
www.batesarchitects.com

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FIRST FLOOR PLAN
1/8" = 1'-0"



HOTEL VANDIVORT - PHASE 1
PROJECT STATUS: 100% CONSTRUCTION DOCUMENTS
260 EAST MCDANIEL, SPRINGFIELD, MO 65806

Stinson Wierick - Architect

© 1999 The McGraw-Hill Companies

REVISIONS

3-10-18 APPROVED BY

Project Number: 1771

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BATES ARCHITECTS
MBH, LLC
HOTEL VANDIVORT - PHASE II

HighTech
30 NORTH BROADWAY, SUITE 100
SPRINGFIELD, MO 65805

EDUCATIONAL SERVICES
PETERSON EDUCATIONAL LLC
246 WEST EMBURY BLVD STE B-105
SPRINGFIELD, MO 65807

ELL PROGRESS
CD PROGRESS, LLC
200 WEST EMBURY BLVD STE B-105
SPRINGFIELD, MO 65807

CCA, INCORPORATED
CLONING & ASSOCIATES
303 ST. LOUIS, SPRINGFIELD, MO 65805

Abstract *Experiences of Autistic Girls*
 Kathryn Hall, Susan Bryden

Experiences and descriptions of a spectrum of autistic girls and their parents are presented. The girls are aged 10 to 16 years and are from a variety of backgrounds. The girls are interviewed about their experiences of the autistic spectrum and their experiences of the autistic spectrum in their lives. The girls are interviewed about their experiences of the autistic spectrum in their lives. The girls are interviewed about their experiences of the autistic spectrum in their lives.

bates
433 WEST WALNUT STREET
SPRINGFIELD, MISSOURI 65804
www.batesworldwide.com
TEL: 417/268-2665

bates

PROJECT NUMBER:	17157
ISSUE DATE:	02.14.2018

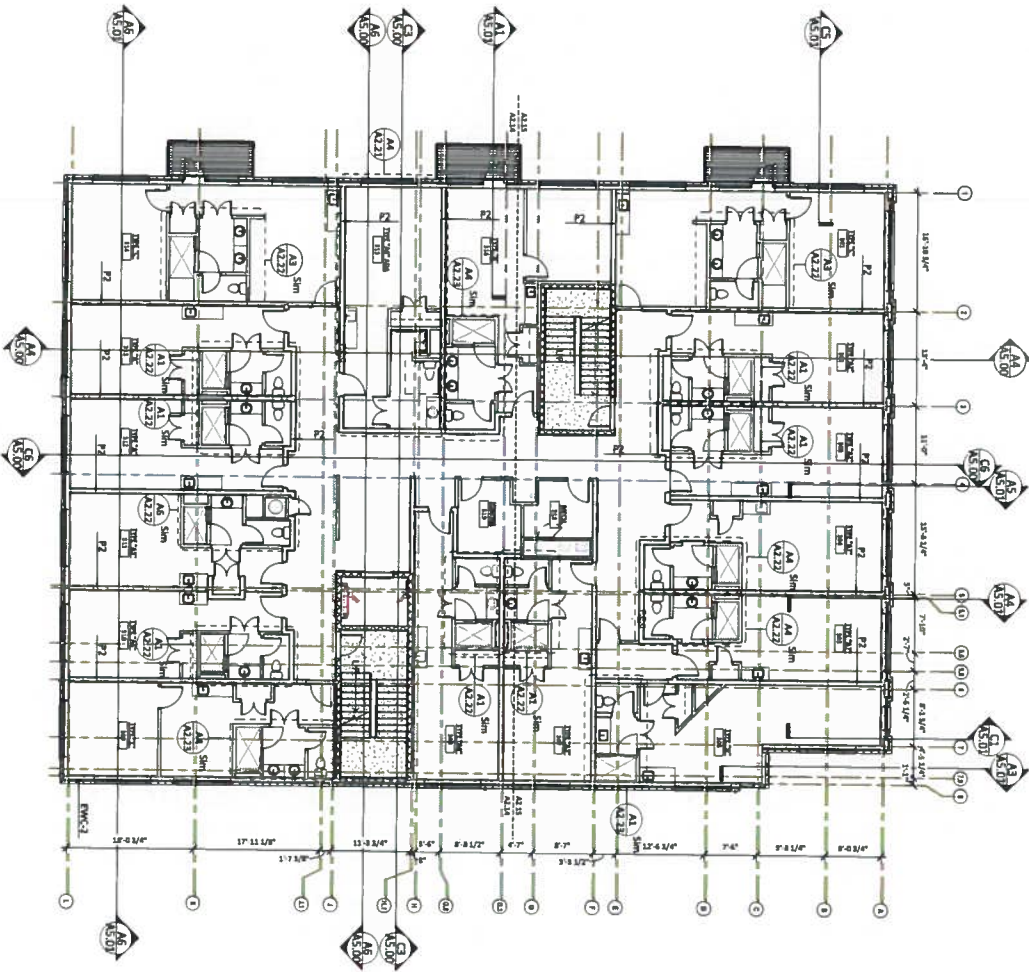
SECOND FLOOR PLAN

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GENERAL FLOOR PLAN NOTES

1. REFER TO ARCHITECTURAL NOTES FOR INFORMATION ON WALL AND PARTITION CONSTRUCTION.
2. WALL AND PARTITION CONSTRUCTION AND FINISHES TO MATCH OR BE BETTER THAN FINISHES SHOWN ON BIDDING DOCUMENTS. ANY FINISHES NOT SHOWN ON BIDDING DOCUMENTS ARE TO BE MATCHED TO THE FINISHES SHOWN ON BIDDING DOCUMENTS.
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A4 THIRD FLOOR PLAN
A203 1/8" = 1'-0"



bates

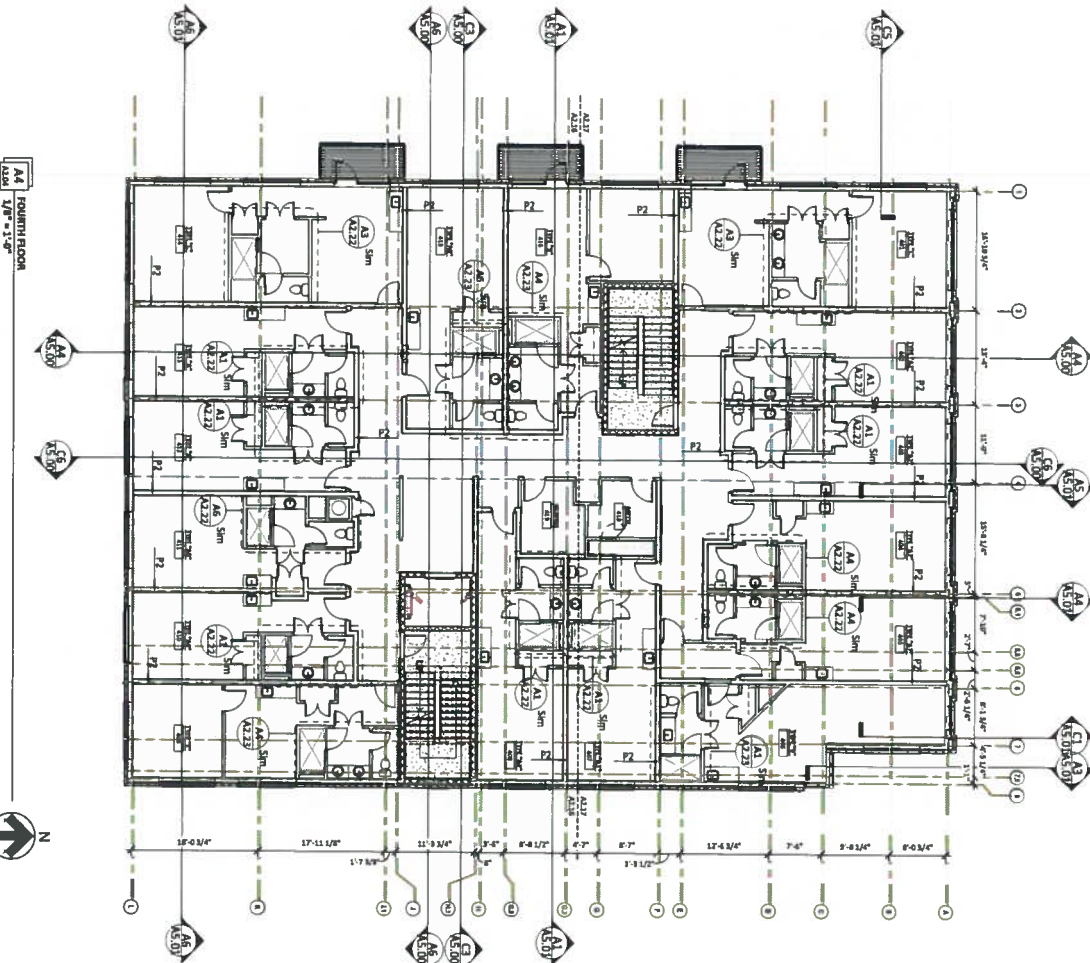
415 WEST WALSH STREET
SPRINGFIELD, MISSOURI 65806
TEL: 417.863.5411
WWW.BATESARCHITECTS.COM

BATES ARCHITECTS
MBH, LLC
HOTEL VANDMORT - PHASE II
PROJECT STATUS: 100% CONSTRUCTION DOCUMENTS
260 EAST MCDANIEL, SPRINGFIELD, MO 65806

SHAWN WILKINS - Architect
A-200002298
17157
02.14.2018
THIRD FLOOR PLAN

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PROJECT NAME: 17157

ISSUED DATE: 02-14-2018

FIFTH FLOOR PLAN

BATES ARCHITECTS

MBH, LLC

HOTEL VANDIVORT - PHASE II

PROJECT STATUS: 100% CONSTRUCTION DOCUMENTS

260 EAST MIDANIEL, SPRINGFIELD, MO 65806

DATE: 02-14-2018

BY: [Signature]

FOR: [Signature]

STATION: 17157

DATE: 02-14-2018

BY: [Signature]

FOR: [Signature]

BATES ARCHITECTS

MBH, LLC

HOTEL VANDIVORT - PHASE II

PROJECT STATUS: 100% CONSTRUCTION DOCUMENTS

260 EAST MIDANIEL, SPRINGFIELD, MO 65806

DATE: 02-14-2018

BY: [Signature]

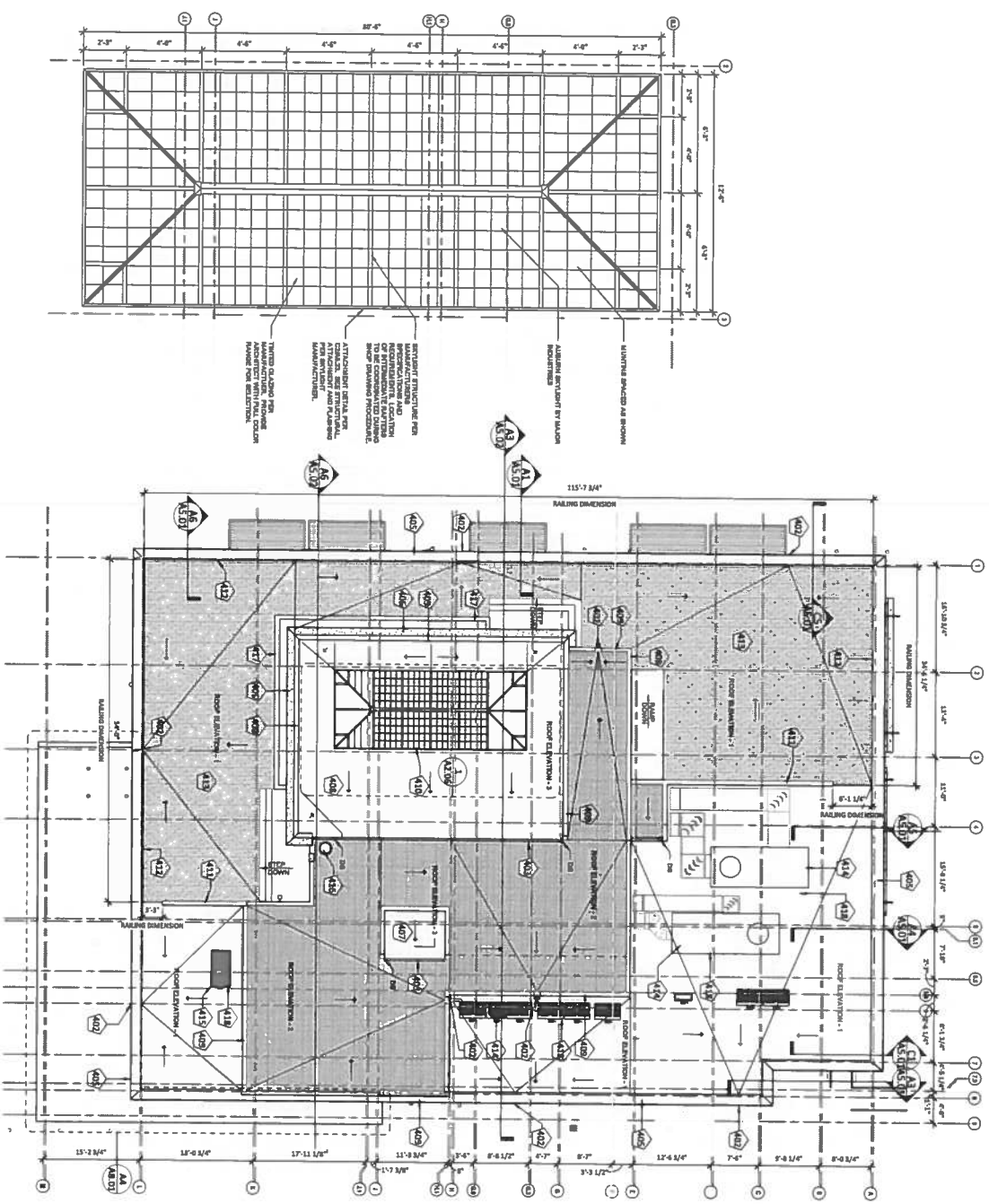
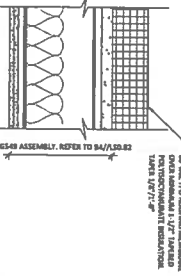
FOR: [Signature]

1. SENSORY ROOM
3/4" = 1'-0"

A4. ROOF PLAN
1/8" = 1'-0"



C2. TYPICAL ROOF ASSEMBLY
1 1/2" = 1'-0"



KEYNOTE LEGEND	
NO.	DESCRIPTION
401	ROOFING WITH 1/2\"/>

- GENERAL ROOF NOTES**
1. COORDINATE ROOF PLAN WITH OTHER DRAWINGS, INCLUDING AND ELECTRICAL CONTRACTS.
 2. ALL ROOF ROADS SHALL HAVE A MINIMUM OF 1/2\"/>

Bates

413 WEST WALKER STREET
SPRINGFIELD, MO 65806
TEL: 417.442.2444

BATES ARCHITECTS

MB4, LLC

HOTEL VANDMORT - PHASE II

PROJECT STATUS: 100% CONSTRUCTION DOCUMENTS
260 EAST MCDANIEL, SPRINGFIELD, MO 65806

SHAWN WARDLE - Architect
A-0000000228

PROJECT NUMBER: 17157
ISSUE DATE: 02.14.2018

ROOF PLAN

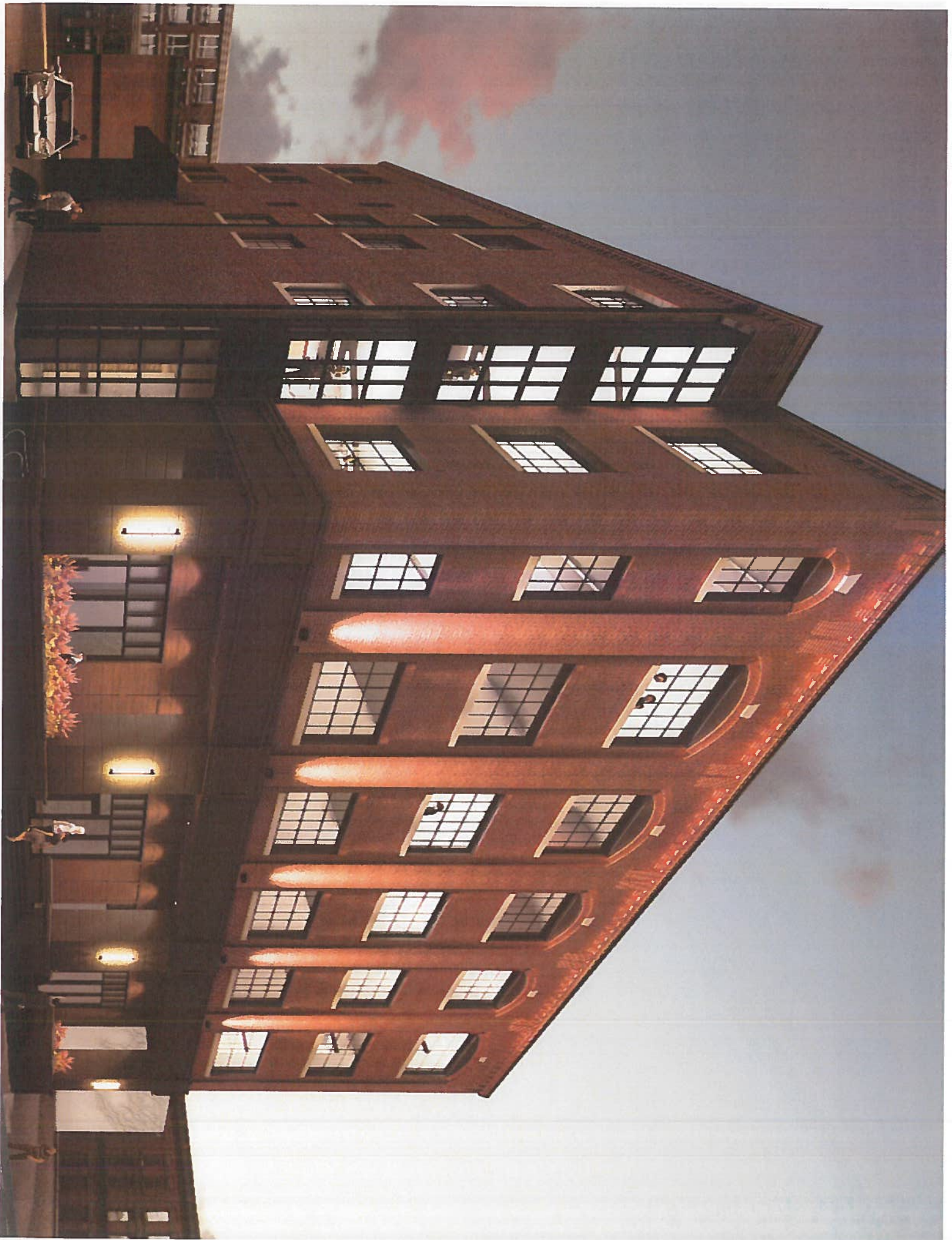
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Exhibit C

Project Rendering

[attached]





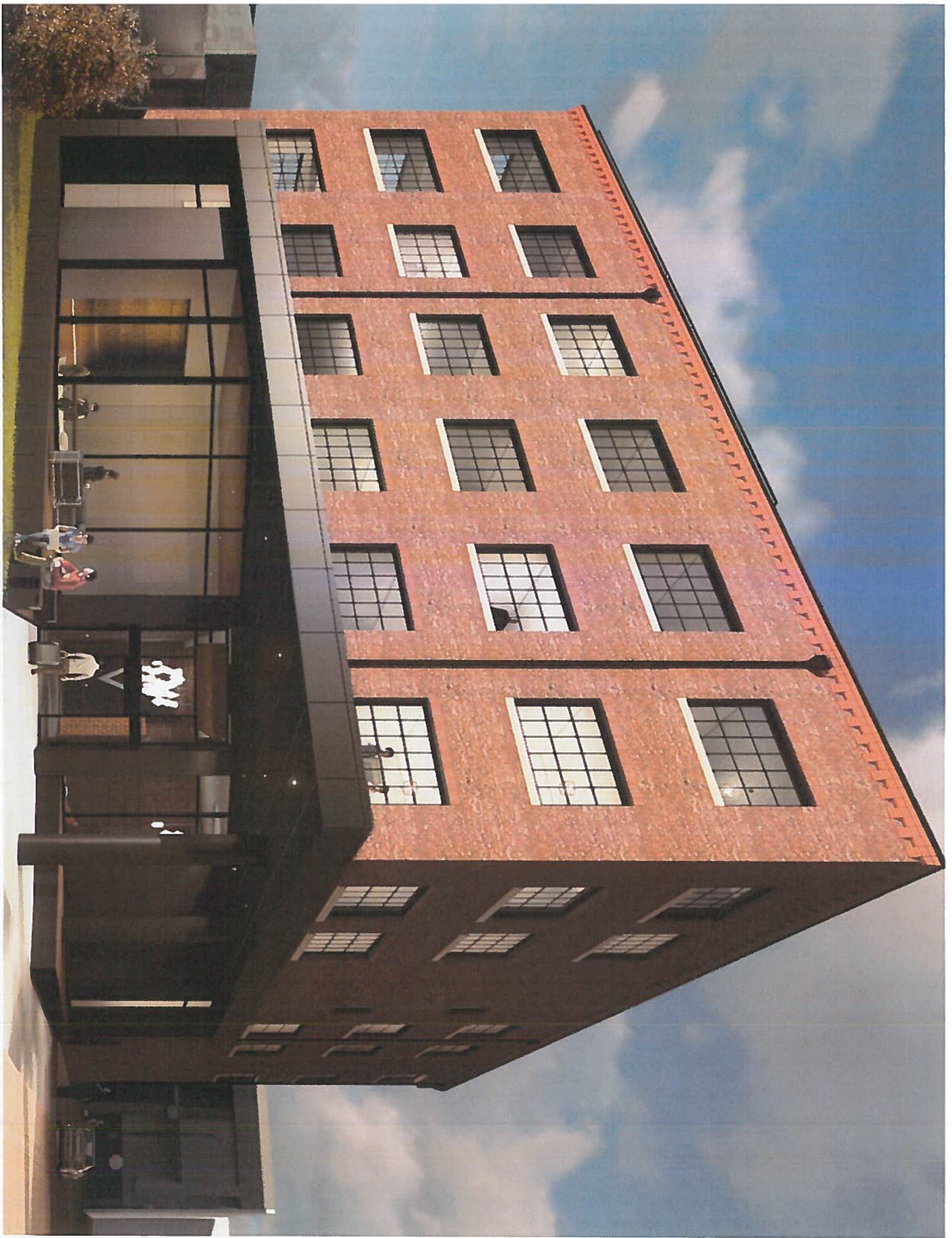


Exhibit D

Construction Costs

Category Cost

General Conditions	456,300
Building Site & Concrete	479,700
Masonry	971,100
Structural & Decorative Steel	912,600
Millwork & Carpentry	532,350
Roofing/Fireproof/Envelope	684,450
Glass / Doors / Hardware	739,440
Metal Studs / Drywall / Ins.	1,470,690
Flooring / Painting / Wall Coverings	1,043,640
Signage / Accessories	12,870
Elevators / Linen Chute	188,370
Sprinkler System	169,650
Plumbing / Trim	707,850
Electrical	717,210
Low Voltage Wiring	47,970
Earthwork	85,410
Site/Utilities Work	36,270
General Liability	46,800
Contractor Fee	<u>465,134</u>
Hard Construction	<u>9,767,804</u>

Soft Costs

Architecture	488,390
Design	156,428
Bar / Kitchen Equipment	104,000
Data / IT / AV	166,000
FF&E	1,175,000
OSE	421,000
Interest Expense	<u>175,000</u>
Total Project Cost	<u>12,453,622</u>

Exhibit E

**Source, nature, and terms of all required project financing
[attached]**



March 21, 2019

To Whom it may concern:

Central Bank of the Ozarks (CBOZK) is pleased to provide this commitment to MBH2, LLC. This organization is owned by John and William McQueary. CBOZK has agreed to provide them \$5,172,500 with an interest rate of prime minus 1.10%, floating daily, for a term of 5 years. CBOZK is allowing interest only payments to be made for the first 12 months, then monthly principal and interest payments will be required based on a 20 year amortization. These monies will be used to complete construction of an additional guestroom tower for the Vandivort Hotel. This expansion will take place at 260 E. McDaniel Street, Springfield MO. If you have further questions, please call me at the number listed below.

Sincerely,

Scott McDonald, Nixa Community President

Central Bank of the Ozarks

417-841-4203

Application and Certificate For Payment

Page 1

To Owner: MBH2, LLC 338 N Booneville Springfield, MO 65806		Project: HOTEL VANDIVORT - PHASE 2 260 E MCDANIEL SPRINGFIELD, MO 65806		Application No: 10 Date: 02/25/2019 Period To: 02/25/19 Architect's Project No: 5118012 Contract Date: 04/17/18	
From (Contractor): Branco Enterprises, Inc. 12033 E Highway 86 PO Box 459 Neosho, MO 64850		Contractor Job Number: 5118012 Via (Architect): BATES & ASSOCIATES ARCH.			
Phone: 417 451-5250		Contract For: OWNER			

Contractor's Application For Payment

Change Order Summary	Additions	Deductions
Change orders approved in previous months by owner	181,312.00	-82,191.00
Change orders approved this month		
Totals		
Net change by change orders	99,121.00	

The undersigned Contractor certifies that to the best of the Contractor's knowledge, information, and belief the work covered by this Application for Payment has been completed in accordance with the Contract Documents, that all amounts have been paid by the Contractor for work for which previous Certificates for Payment were issued and payments received from the Owner, and that current payment shown herein is now due.

Contractor: Branco Enterprises, Inc. Date: 2/25/19

State of: MISSOURI

Subscribed and sworn to before me on this 25 day of February, 2019.

Notary Public: NEWTON COUNTY

My Commission Expires: Apr. 10, 2020

My Commission # 12530439

Architect's Certificate for Payment

In accordance with the Contract Documents, based on on-site observations and the data comprising the above application the Architect certifies to the Owner that to the best of the Architect's knowledge, information and belief the Work has progressed as indicated, the quality of the Work is in accordance with the Contract Documents, and the Contractor is entitled to payment of the Amount Certified.

Amount Certified: \$ _____

Original contract sum 9,675,000.00

Net change by change orders 99,121.00

Contract sum to date 9,774,121.00

Total completed and stored to date 5,297,099.00

Retainage

7.0% of completed work 312,871.93

7.0% of stored material 57,925.00

Total retainage 370,796.93

Total earned less retainage 4,926,302.07

Less previous certificates of payment 4,253,912.07

Current sales tax

0.000% of taxable amount 4,000.00

Current sales tax 0.00

Current payment due 672,390.00

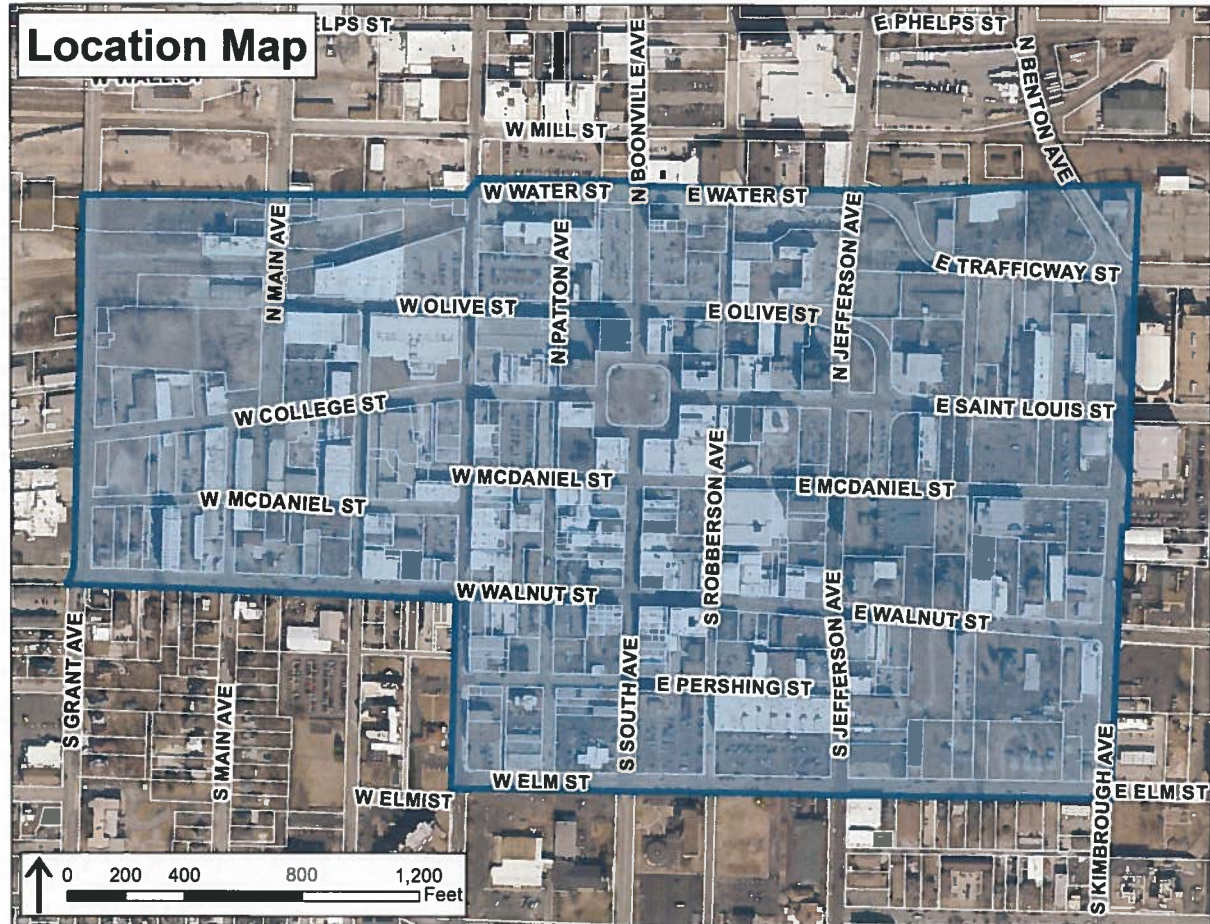
Balance to finish, including retainage 4,847,818.93

Architect: [Signature] Date: 2-15-2019

This Certification is not negotiable. The Amount Certified is payable only to the Contractor named herein. Issuance, payment, and acceptance of payment are without prejudice to any rights of the Owner or Contractor under this Contract.

Exhibit F

Downtown Redevelopment Area Map and Legal Description [see attached]



Redevelopment Area Legal Description

Beginning at a point at the Northwest corner of Lot 21, John Lair Addition, said point also being the intersection of the Eastern right-of-way line of Kimbrough Avenue and the Southern right-of-way line of Elm Street; thence Westerly along said Southern right-of-way line to the intersection with the Western right-of-way line of Campbell Avenue; thence Northerly along the Western right-of-way line of Campbell Avenue to the intersection with the Southern right-of-way line of Walnut Street, said point also being the Northeast corner of Lot 3, D.J. Muilberger Subdivision; thence Westerly along said Southern right-of-way line to the intersection with the Western right-of-way line of Grant Avenue, said point also being the Northeast corner of Lot 5, J.M. Woods Addition; thence Northeasterly to the Southeast corner of Lot 4, J.M. Woods Addition; thence Northerly along the Western right-of-way line of Grant Avenue to the intersection with the Northern right-of-way line of Olive Street; thence Northerly approximately four hundred and eighty-five (485) feet to the center line of Jordan Creek; thence Easterly along the center line of Jordan Creek to the intersection with the Western right-of-way line of Main Avenue; thence Northeasterly along the center line of Jordan Creek to the intersection with the Western right-of-way line of Campbell Avenue; thence Northeasterly to the Southwest corner of Lot 6, Starks Addition; thence Easterly to the Southeastern corner of Lot 7, Starks Addition, thence Southeasterly to the Southwest corner of Lot 3, Business Center Sub-Division; thence Easterly along the Northern right-of-way line of Water Street to the intersection with the Western right-of-way of Jefferson Avenue; thence Northeasterly to the intersection of the Southern right-of-way line of the Missouri-Pacific Railway with the extension of the Eastern right-of-way line of Kimbrough Avenue; thence Southerly along said Eastern right-of-way line to the point of beginning, said point being located in the Southeast Quarter of the Northwest Quarter of Section 24 Township 29 Range 22; containing approximately 145.45 acres; all being located in the City of Springfield, Greene County, Missouri.

Exhibit G

Pro Forma Projections

[see attached]

HOTEL VANDIVORT ADDITION

Tax Impact Analysis for 260 E. McDaniel

City of Springfield, Missouri
30-Mar-19

MBH2, LLC
846 White Diamond Court
Springfield, MO 65809

HOTEL VANDIVORT ADDITION
2019 Real Estate Assessment & Taxes

260 E. McDaniel

Current Assesment Ratio			32%
	Appraised*	Assessed	
Land	\$ 89,000	\$ 28,480	
<u>Improvements</u>	\$ 33,800	\$ 10,820	
Total	\$ 122,800	\$ 39,300	

Jurisdiction	Tax	Levy per \$100
City of Springfield		0.6218
Springfield -- Greene County Library		0.2467
Ozarks Technical College		0.2023
Greene County		0.1218
Road & Bridge		0.1218
State of Missouri		0.0300
Sheltered Workshop		0.0473
Springfield R-12		4.1058
County Seniors' Services		0.0500
Commercial SurTax		1.0400
	\$ -	6.5875

*Per Assessor

HOTEL VANDIVORT ADDITION

Tax Impact Analysis - Assessment Assumptions

Property	2018			
	Appraised*		Assessed	
	Land	Improvements	Total	
260 E. McDaniel	89,000	33,800	122,800	39,300
Totals	\$ 89,000	\$ 33,800	\$ 122,800	\$ 39,300

Property	Redeveloped Estimate			
	Appraised*		Assessed	
	Land	Improvements	Total	
260 E. McDaniel	89,000	10,351,000	10,440,000	3,340,800
Totals	\$ 89,000	\$ 10,351,000	\$ 10,830,700	\$ 3,312,320
			\$ 28,480	\$ 3,312,320
			\$ 28,480	\$ 3,340,800

Note: The appraisal did not provide a cost approach for the land valuation so the existing land valuation was used and subtracted from the estimated property valuation to provide a breakdown for tax estimation.

Breakdown of Land/Improvement Values not provided by Appraiser

Assessment ratio (commercial) 32%
 Assessment ratio (residential) 19%

Pro Forma for the Hotel Vandivort Addition

	Year 1		Year 2		Year 3		Year 4	
	2019 Projections	2019 w/Abatement	2020 Projections	2020 w/Abatement	2021 Projections	2021 w/Abatement	2022 Projections	2022 w/Abatement
INCOME:								
Gross Room Rents	\$705,887.00	\$705,887.00	\$1,815,138.00	\$1,815,138.00	\$2,016,820.00	\$2,016,820.00	\$2,077,325.00	\$2,077,325.00
Rooftop Bar	\$233,100.00	\$233,100.00	\$599,400.00	\$599,400.00	\$666,000.00	\$666,000.00	\$685,980.00	\$685,980.00
Room Service / Honor Bar	\$9,876.00	\$9,876.00	\$25,396.00	\$25,396.00	\$28,218.00	\$28,218.00	\$29,065.00	\$29,065.00
GROSS INCOME:	\$948,863.00	\$948,863.00	\$2,439,934.00	\$2,439,934.00	\$2,711,038.00	\$2,711,038.00	\$2,792,370.00	\$2,792,370.00
EXPENSES:								
Utilities	\$30,240.00	\$30,240.00	\$77,760.00	\$77,760.00	\$86,400.00	\$86,400.00	\$88,992.00	\$88,992.00
RE Taxes	\$220,075.00	\$2,589.00	\$220,075.00	\$2,589.00	\$226,667.00	\$2,563.00	\$226,667.00	\$2,563.00
Special Assessment	\$13,430.00	\$13,430.00	\$13,430.00	\$13,430.00	\$13,833.00	\$13,833.00	\$13,833.00	\$13,833.00
Administrative	\$96,075.00	\$96,075.00	\$247,050.00	\$247,050.00	\$274,500.00	\$274,500.00	\$282,735.00	\$282,735.00
Insurance	\$17,136.00	\$17,136.00	\$44,064.00	\$44,064.00	\$48,960.00	\$48,960.00	\$50,429.00	\$50,429.00
Oper., Lawn, Snow, Maint.	\$30,240.00	\$30,240.00	\$77,760.00	\$77,760.00	\$86,400.00	\$86,400.00	\$88,992.00	\$88,992.00
Property Management	\$38,591.00	\$38,591.00	\$99,233.00	\$99,233.00	\$110,259.00	\$110,259.00	\$113,566.00	\$113,566.00
Room (Departmental Support)	\$192,150.00	\$192,150.00	\$494,100.00	\$494,100.00	\$549,000.00	\$549,000.00	\$565,470.00	\$565,470.00
Bar (Departmental Support)	\$143,640.00	\$143,640.00	\$369,360.00	\$369,360.00	\$410,400.00	\$410,400.00	\$422,712.00	\$422,712.00
Sales/Marketing	\$60,375.00	\$60,375.00	\$155,250.00	\$155,250.00	\$172,500.00	\$172,500.00	\$177,675.00	\$177,675.00
Reserves	\$33,767.00	\$33,767.00	\$86,829.00	\$86,829.00	\$96,476.00	\$96,476.00	\$99,371.00	\$99,371.00
TOTAL EXPENSES:	\$875,719.00	\$658,233.00	\$1,884,911.00	\$1,667,425.00	\$2,075,395.00	\$1,851,291.00	\$2,130,442.00	\$1,906,338.00
NET OPERATING INCOME:	\$73,144.00	\$290,630.00	\$555,023.00	\$772,509.00	\$635,643.00	\$859,747.00	\$661,928.00	\$886,032.00
Less Required Debt Service**:	\$93,500.00	\$93,500.00	\$269,262.00	\$269,262.00	\$403,893.00	\$403,893.00	\$403,893.00	\$403,893.00
CASH FLOW	-\$20,356.00	\$197,130.00	\$285,761.00	\$503,247.00	\$231,750.00	\$455,854.00	\$258,035.00	\$482,139.00
Cash-on-Cash Return	0.00	0.03	0.04	0.07	0.03	0.06	0.03	0.07
LTV	585.69%	147.40%	77.19%	55.46%	67.40%	49.83%	64.72%	48.35%
Debt-Service Ratio	0.78	3.11	2.06	2.87	1.57	2.13	1.64	2.19
Market Value	\$870,761.90	\$3,459,880.95	\$6,607,416.67	\$9,196,535.71	\$7,567,178.57	\$10,235,083.33	\$7,880,095.24	\$10,548,000.00
(assumes a 8.4% CAP rate)								

*Debt Service
 Borrower Equity*** \$7,400,000.00 Rate: Prime - 1.1% Floating
 Loan Amount \$5,100,000.00 Amort. 20 Years Monthly Pmt. \$33,658 Annual Pmt. \$403,893

***Borrower equity is a loan taken against individual securities owned by the Developer. Repayment of this debt is not on a schedule but will be recouped as cash flow permits.
 Return Analysis follows this Pro Forma
 after Year 2019 stabilization

Pro Forma for the Hotel Vandivort Addition

Year 5			Year 6		Year 7		Year 8	
2023	Projections	2023 w/Abatement	2024 Projections	2024 w/Abatement	2025 Projections	2025 w/Abatement	2026 Projections	2026 w/Abatement
\$2,137,830.00		\$2,137,830.00	\$2,218,502.00	\$2,218,502.00	\$2,299,175.00	\$2,299,175.00	\$2,400,016.00	\$2,400,016.00
\$705,960.00		\$705,960.00	\$732,600.00	\$732,600.00	\$759,240.00	\$759,240.00	\$792,540.00	\$792,540.00
\$29,911.00		\$29,911.00	\$31,040.00	\$31,040.00	\$32,169.00	\$32,169.00	\$33,580.00	\$33,580.00
\$2,873,701.00		\$2,873,701.00	\$2,982,142.00	\$2,982,142.00	\$3,090,584.00	\$3,090,584.00	\$3,226,136.00	\$3,226,136.00
\$91,584.00		\$91,584.00	\$95,040.00	\$95,040.00	\$98,496.00	\$98,496.00	\$102,816.00	\$102,816.00
\$233,478.00		\$233,478.00	\$233,478.00	\$2,537.00	\$240,482.00	\$2,512.00	\$240,482.00	\$2,512.00
\$14,248.00		\$14,248.00	\$14,248.00	\$14,248.00	\$14,675.00	\$14,675.00	\$14,675.00	\$14,675.00
\$290,970.00		\$290,970.00	\$301,950.00	\$301,950.00	\$312,930.00	\$312,930.00	\$326,655.00	\$326,655.00
\$51,898.00		\$51,898.00	\$53,856.00	\$53,856.00	\$55,814.00	\$55,814.00	\$58,262.00	\$58,262.00
\$91,584.00		\$91,584.00	\$95,040.00	\$95,040.00	\$98,496.00	\$98,496.00	\$102,816.00	\$102,816.00
\$116,874.00		\$116,874.00	\$121,284.00	\$121,284.00	\$125,695.00	\$125,695.00	\$131,208.00	\$131,208.00
\$581,940.00		\$581,940.00	\$603,900.00	\$603,900.00	\$625,860.00	\$625,860.00	\$653,310.00	\$653,310.00
\$435,024.00		\$435,024.00	\$451,440.00	\$451,440.00	\$467,856.00	\$467,856.00	\$488,736.00	\$488,736.00
\$182,850.00		\$182,850.00	\$189,750.00	\$189,750.00	\$196,650.00	\$196,650.00	\$205,275.00	\$205,275.00
\$102,265.00		\$102,265.00	\$106,124.00	\$106,124.00	\$109,983.00	\$109,983.00	\$114,807.00	\$114,807.00
\$2,192,715.00		\$1,961,774.00	\$2,266,110.00	\$2,035,169.00	\$2,346,937.00	\$2,108,967.00	\$2,439,042.00	\$2,200,712.00
\$680,986.00		\$911,927.00	\$716,032.00	\$946,973.00	\$743,647.00	\$981,617.00	\$787,094.00	\$1,025,424.00
\$403,893.00		\$403,893.00	\$403,893.00	\$403,893.00	\$403,893.00	\$403,893.00	\$403,893.00	\$403,893.00
\$277,093.00		\$508,034.00	\$312,139.00	\$543,080.00	\$339,754.00	\$577,724.00	\$383,201.00	\$621,531.00
0.04		0.07	0.04	0.07	0.05	0.08	0.05	0.08
62.91%		46.98%	59.83%	45.24%	57.61%	43.64%	54.43%	41.78%
1.69		2.26	1.77	2.34	1.84	2.43	1.95	2.54
\$8,106,976.19		\$10,856,273.81	\$8,524,190.48	\$11,273,488.10	\$8,852,940.48	\$11,685,916.67	\$9,370,166.67	\$12,207,428.57

Return Analysis follows this Pro Forma
after Year 2019 stabilization

Pro Forma for the Hotel Vandivort Addition

Year 9		Year 10	
2027	2027	2028	2028
Projections	w/Abatement	Projections	w/Abatement
\$2,521,025.00	\$2,521,025.00	\$2,662,203.00	\$2,662,203.00
\$832,500.00	\$832,500.00	\$879,120.00	\$879,120.00
\$35,273.00	\$35,273.00	\$37,248.00	\$37,248.00
\$3,388,798.00	\$3,388,798.00	\$3,578,571.00	\$3,578,571.00
\$108,000.00	\$108,000.00	\$114,048.00	\$114,048.00
\$247,697.00	\$2,487.00	\$247,697.00	\$2,487.00
\$15,116.00	\$15,116.00	\$15,116.00	\$15,116.00
\$343,125.00	\$343,125.00	\$362,340.00	\$362,340.00
\$61,200.00	\$61,200.00	\$64,627.00	\$64,627.00
\$108,000.00	\$108,000.00	\$114,048.00	\$114,048.00
\$137,283.00	\$137,283.00	\$145,541.00	\$145,541.00
\$686,250.00	\$686,250.00	\$724,680.00	\$724,680.00
\$513,000.00	\$513,000.00	\$541,728.00	\$541,728.00
\$215,625.00	\$215,625.00	\$227,700.00	\$227,700.00
\$120,595.00	\$120,595.00	\$127,349.00	\$127,349.00
\$2,555,891.00	\$2,310,681.00	\$2,684,874.00	\$2,439,664.00
\$832,907.00	\$1,078,117.00	\$893,697.00	\$1,138,907.00
\$403,893.00	\$403,893.00	\$403,893.00	\$403,893.00
\$429,014.00	\$674,224.00	\$489,804.00	\$735,014.00
0.06	0.09	0.07	0.10
51.43%	39.74%	47.94%	37.62%
2.06	2.67	2.21	2.82
\$9,915,559.52	\$12,834,726.19	\$10,639,250.00	\$13,558,416.67

Return Analysis follows this Pro Forma
after Year 2019 stabilization

HOTEL VANDIVORT ADDITION

CENTRAL BANK OF THE OZARKS

Loan Amount \$5,100,000.00
 Term (Months) 240
 Interest Rate* Prime - 1.1% (assume rate of 5% for conservative average)
 Monthly Payment \$33,657.74
 Annual Payment \$403,892.88

*Prime is currently 5.50%, rate estimate for the amortization schedule is 4.4%, but the rate will be variable.

**First year is interest only (projected to be interest only Aug. '19 through Aug. '20)

Year	Principal	Interest	Total Paid	Balance
2019**	N/A	\$93,500.00	\$93,500.00	\$5,100,000.00
2020	\$62,557.86	\$236,630.86	\$269,261.92	\$5,037,442.14
2021	N/A	N/A	\$403,892.88	\$4,881,888.68
2022	N/A	N/A	\$403,892.88	\$4,718,376.81
2023	N/A	N/A	\$403,892.88	\$4,546,499.37
2024	N/A	N/A	\$403,892.88	\$4,365,828.34
2025	N/A	N/A	\$403,892.88	\$4,175,913.85
2026	N/A	N/A	\$403,892.88	\$3,976,282.97
2027	N/A	N/A	\$403,892.88	\$3,766,438.59
2028	N/A	N/A	\$403,892.88	\$3,545,858.18
2029	N/A	N/A	\$403,892.88	\$3,313,992.45
2030	N/A	N/A	\$403,892.88	\$3,070,264.04
2031	N/A	N/A	\$403,892.88	\$2,814,066.02
2032	N/A	N/A	\$403,892.88	\$2,544,760.41
2033	N/A	N/A	\$403,892.88	\$2,261,676.63
2034	N/A	N/A	\$403,892.88	\$1,964,109.74
2035	N/A	N/A	\$403,892.88	\$1,651,318.76
2036	N/A	N/A	\$403,892.88	\$1,322,524.80
2037	N/A	N/A	\$403,892.88	\$976,909.12
2038	N/A	N/A	\$403,892.88	\$613,611.09
2039	N/A	N/A	\$403,892.88	\$231,726.04
2040	\$231,726.04	\$3,878.17	\$235,604.21	\$0.00
Totals	\$5,100,000.00	\$2,977,858.72	\$8,077,858.72	

HOTEL VANDIVORT ADDITION

Tax Impact Analysis

Projected Tax Revenue without Redevelopment

Biennial Growth Rate Assumption - Real Estate Taxes

-1.00%

Year		Real Estate Taxes Paid														Special Assessment			
		Assessed Value (\$)																	
		Greene														County			
Plan	Calendar	Land	Imp.	Total	City of Springfield	Library	Ozarks Tech. College	Greene County	Road & Bridge	State of Missouri	Sheltered Workshop	Springfield R-12	Seniors' Services	Commercial Sur Tax	Tax Paid	Downtown CID			
1	2019	28,480	10,820	39,300	\$ 244.37	\$ 96.95	\$ 79.50	\$ 47.87	\$ 47.87	\$ 11.79	\$ 18.59	\$ 1,613.58	\$ 19.65	\$ 408.72	\$ 2,588.89	\$ 157.99			
2	2020	28,480	10,820	39,300	\$ 244.37	\$ 96.95	\$ 79.50	\$ 47.87	\$ 47.87	\$ 11.79	\$ 18.59	\$ 1,613.58	\$ 19.65	\$ 408.72	\$ 2,588.89	\$ 157.99			
3	2021	28,195	10,712	38,907	\$ 241.92	\$ 95.98	\$ 78.71	\$ 47.39	\$ 47.39	\$ 11.67	\$ 18.40	\$ 1,597.44	\$ 19.45	\$ 404.63	\$ 2,563.00	\$ 157.99			
4	2022	28,195	10,712	61,083	\$ 241.92	\$ 95.98	\$ 78.71	\$ 47.39	\$ 47.39	\$ 11.67	\$ 18.40	\$ 1,597.44	\$ 19.45	\$ 404.63	\$ 2,563.00	\$ 157.99			
5	2023	27,913	10,605	38,518	\$ 239.50	\$ 95.02	\$ 77.92	\$ 46.91	\$ 46.91	\$ 11.56	\$ 18.22	\$ 1,581.47	\$ 19.26	\$ 400.59	\$ 2,537.37	\$ 157.99			
6	2024	27,913	10,605	38,518	\$ 239.50	\$ 95.02	\$ 77.92	\$ 46.91	\$ 46.91	\$ 11.56	\$ 18.22	\$ 1,581.47	\$ 19.26	\$ 400.59	\$ 2,537.37	\$ 157.99			
7	2025	27,634	10,499	38,133	\$ 237.11	\$ 94.07	\$ 77.14	\$ 46.45	\$ 46.45	\$ 11.44	\$ 18.04	\$ 1,565.66	\$ 19.07	\$ 396.58	\$ 2,512.00	\$ 157.99			
8	2026	27,634	10,499	38,133	\$ 237.11	\$ 94.07	\$ 77.14	\$ 46.45	\$ 46.45	\$ 11.44	\$ 18.04	\$ 1,565.66	\$ 19.07	\$ 396.58	\$ 2,512.01	\$ 157.99			
9	2027	27,358	10,394	37,752	\$ 234.74	\$ 93.13	\$ 76.37	\$ 45.98	\$ 45.98	\$ 11.33	\$ 17.86	\$ 1,550.01	\$ 18.88	\$ 392.62	\$ 2,486.89	\$ 157.99			
10	2028	27,358	10,394	37,752	\$ 234.74	\$ 93.13	\$ 76.37	\$ 45.98	\$ 45.98	\$ 11.33	\$ 17.86	\$ 1,550.02	\$ 18.88	\$ 392.62	\$ 2,486.91	\$ 157.99			
TOTAL				\$ 2,395.29	\$ 950.34	\$ 779.30	\$ 469.20	\$ 469.20	\$ 115.57	\$ 182.21	\$ 15,816.34	\$ 192.61	\$ 4,006.28	\$ 25,376.33	\$ 1,579.86				

HOTEL VANDIVORT ADDITION
Tax Impact Analysis
Projected Tax Revenue with Redevelopment

Biennial Growth Rate Assumption - Real Estate Taxes

3.00%

Year	Assessed Value (\$)				Real Estate Taxes Paid										Special Assessment		
	Plan	Calendar	Land	Imp.	Total	City of Springfield	Greene County Library	Ozarks Tech. College	Greene County	Road & Bridge	State of Missouri	Sheltered Workshop	Springfield R-12	County Seniors' Services	Commercial Sur Tax	Tax Paid	Downtown CID
1	2019	28,480	3,312,320	3,340,800	20,773.09	8,241.75	6,758.44	4,069.09	4,069.09	4,069.09	1,002.24	1,580.20	137,166.57	1,670.40	34,744.32	220,075.20	13,430.02
2	2020	28,480	3,312,320	3,340,800	20,773.09	8,241.75	6,758.44	4,069.09	4,069.09	4,069.09	1,002.24	1,580.20	137,166.57	1,670.40	34,744.32	220,075.20	13,430.02
3	2021	29,334	3,411,690	3,441,024	21,396.29	8,489.01	6,961.19	4,191.17	4,191.17	4,191.17	1,032.31	1,627.60	141,281.56	1,720.51	35,786.65	226,677.46	13,832.92
4	2022	29,334	3,411,690	3,441,024	21,396.29	8,489.01	6,961.19	4,191.17	4,191.17	4,191.17	1,032.31	1,627.60	141,281.56	1,720.51	35,786.65	226,677.46	13,832.92
5	2023	30,214	3,514,041	3,544,255	22,038.18	8,743.68	7,170.03	4,316.90	4,316.90	4,316.90	1,063.28	1,676.43	145,520.01	1,772.13	36,860.25	233,477.78	14,247.90
6	2024	30,214	3,514,041	3,544,255	22,038.18	8,743.68	7,170.03	4,316.90	4,316.90	4,316.90	1,063.28	1,676.43	145,520.02	1,772.13	36,860.25	233,477.80	14,247.91
7	2025	31,120	3,619,462	3,650,583	22,699.32	9,005.99	7,385.13	4,446.41	4,446.41	4,446.41	1,095.17	1,726.73	149,885.62	1,825.29	37,966.06	240,482.13	14,675.34
8	2026	31,120	3,619,462	3,650,582	22,699.32	9,005.99	7,385.13	4,446.41	4,446.41	4,446.41	1,095.17	1,726.73	149,885.60	1,825.29	37,966.05	240,482.09	14,675.34
9	2027	32,054	3,728,046	3,760,099	23,380.30	9,276.17	7,606.68	4,579.80	4,579.80	4,579.80	1,128.03	1,778.53	154,382.16	1,880.05	39,105.03	247,696.55	15,115.60
10	2028	32,054	3,728,046	3,760,100	23,380.30	9,276.17	7,606.68	4,579.80	4,579.80	4,579.80	1,128.03	1,778.53	154,382.19	1,880.05	39,105.04	247,696.59	15,115.60
TOTAL					220,574.36	87,513.18	71,762.93	43,206.75	43,206.75	43,206.75	10,642.06	16,778.98	1,456,471.86	17,736.76	368,924.63	2,336,818.25	142,603.56

SOURCES & USES OF FUNDS**USE OF FUNDS (Based on Development Budget)**

Acquisition Cost	\$ 479,700.00
Soft Cost - Renovation	\$ 9,288,104.00
Hard Cost - Renovation	\$ 2,685,818.00
Allowances	\$ 46,378.00
Cobined Total Cost	\$ 12,500,000.00

SOURCES OF FUNDS

Developer Cash into Acquisition	\$ 479,700.00
Developer Cash/Equity into Construction Project	\$ 6,920,300.00
Construction Loan - Central bank of the Ozarks*	\$ 5,100,000.00
Total Loans + Equity	\$ 12,500,000.00

*Construction Loan based on Term Sheet: Prime - 1.1% floating (first 5 years) with 1 year Interest only then a 20 year amortization.